

Working with Manufacturers: How models get from concept to your basement

Presented by Stephen Priest, MMR

You probably thought you knew a lot about Stephen Priest: Santa Fe expert, former railroader, former Editor of *NMRA Magazine*, current editor of *Railroad Model Craftsman*, railroad book author, Master Model Railroader, NMRA Western District Director, husband of Cinthia and father of Joel – the list goes on and on.

What you may not know is that Stephen is one of the foremost designers of model railroad equipment in North America. The biggest manufacturers and importers in the hobby – and some of the smaller ones as well – turn to Stephen when it's time to turn their vaporware into hardware, then get it on the track.

Here's a partial list of the manufacturers and importers that Stephen has designed products for: *American Limited, Arnold, Athearn, Atlas, Bowser, Broadway Limited, Des Plaines Hobbies/S Scale America, Fox Valley, Intermountain, Kadee, Kato, Micro-Trains, Pacific Western, Rapido, Rivarossi, and Walthers.*

This clinic shows how a great idea for a model goes through all the steps necessary to bring it from concept to the marketplace. Your tour will include photos from inside the model railroad factories of China as well as a trip through *Paired Rail Railroad Productions*, Cinthia and Stephen's design studio and World Headquarters in Kansas City. He'll also be bringing lots of samples, drawings and finished models so that you can see what's involved in his work.